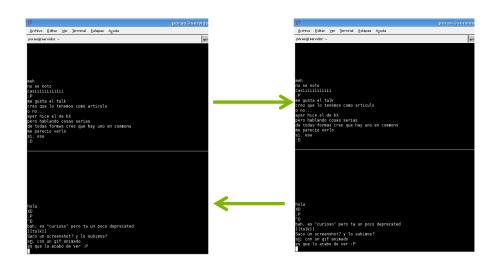
Web Communications

The right man in the right place

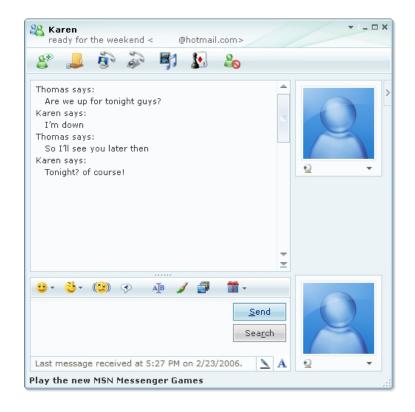
Warning!

For each given item on't focalize too much on the brand given in the presentation (there are a lot of brands on the world and tent to imitate on another), but try to catch the evolutionary step described by it.

- ♦ At the beginning the was... talk!
 - limited to Unix machines
 - only text (even for smiles!)
 - ... a tool for geeks.



- ▶ Bronze age... MSN Messenger!
 - Graphic User Interface! (GUI)
 - more send possibilities
 - smiles and images
 - ... a tool for desktop people.



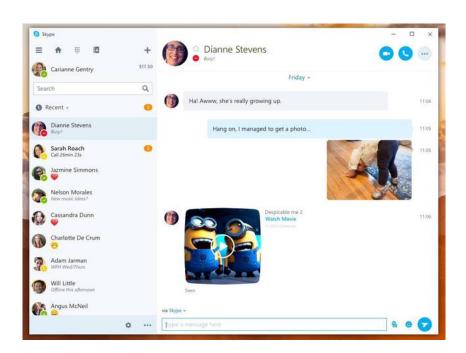
- ♦ Middle age... **SMS**!
 - **♦** Avaiable on mobile devices!
 - paid service
 - Only text (and limited)
 - ... a tool for moving people.

MMS

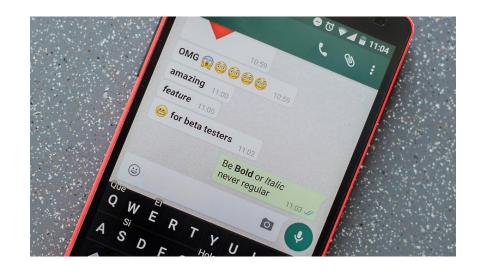
- very expensive
- difficult to setup on device
- ... dead before born!



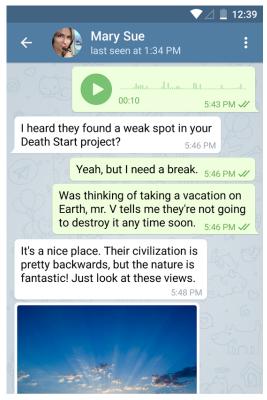
- ♦ Reissonnance age.... Skype!
 - Peer-To-Peer (now server based) audio and video call!!!
 - Desktop app
 - Self-contained accounts
 - Multi-platform
 - ... a tool (app?) for people



- ♦ Yesterday.... Whatsapp!
 - Design for mobiles
 - Easy to use
 - Easy to find friends (acconts based on phone numbers)
 - ... a tool (at the beginning) for teenagers.



- - **Privacy!** messages are crypted.
 - ... a tool for discreet people

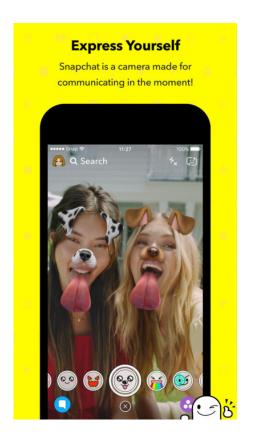








- ♦ Yesterday evening.... Snapchat!
 - "Life is Now!" philosophy
 - snow-ball messages (they are destroyed soon)
 - Gamification
 - usage are stimulated by "score" and "trophies"
 - ... a tool for teenagers



Instant Chat Evolution

- Sharing life: snapchat-like stories
- Privacy

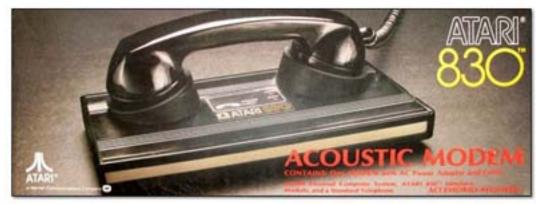
- Easy to use: GUI
- ♦ Target a need: communicate fast

Sharing Contents

- ♦ At the beginning the was... BBS (Bulletin Board System)
 - phone access
 - very expensive
 - extremely low speed for query and download
 - a tool for nerds

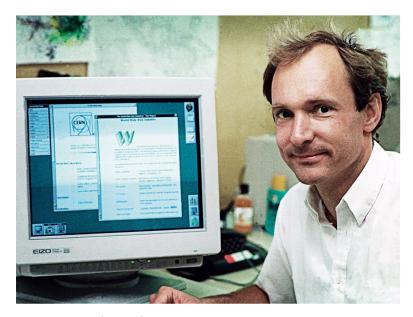






Sharing Contents

- ▶ Bronze age... Static Web Sites!
 - ♦ Home-made sites
 - Contents must be loaded by hand with "strange" communication protocols: ftp, scp, rsync ...
 - Content positions must be know (no index).
 - ... only for engineers
 - they knows how to publish it and how to find others.



The web Inventor: Tim Berners-Lee

Sharing Contents

- **♦** Copernican Revolution ... **Google!**
 - search engines can index web!
 - more easy to find contents
 - Now contents are more accessible but remains the publishing problem

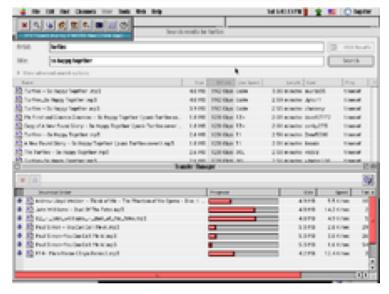


The Google Inventors: Larry Page e Sergey Brin

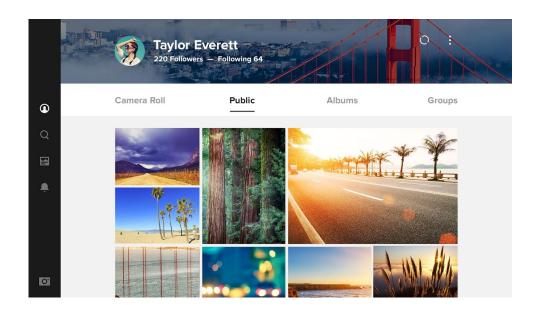
Sharing contents

- ♦ Empire Age... Napster!
 - 2p sharing (centralized index)
 - possibility to share my contents to everyone
 - ♦ Too easy share! (piracy issues)
 - a tool for low-skilled people





- Post World War II.... Flickr!
 - **♦** Tematic container
 - easy to upload files
 - possibility to share contents to everyone
 - Consensification
 - usage is promoted by the possibility to "vote" content ("I like it!") or comment it

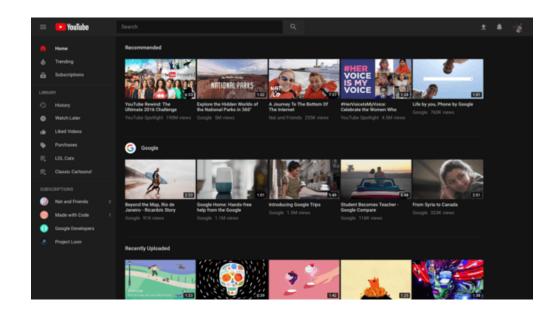


a tool for people with the same interests

- - Designed for mobile
 - Extremely easy to upload images
 - Possibility to "beatufy" images by filters and editing tools
 - private and public rooms
 - ... a tool for everyone



- ♦ Yesterday evening... Youtube!
 - Easy to share video
 - Easy to watch it!
 - possibility to subscribe chanels
 - Perfect chanel for
 TV-like ads,
 "real" custumer reviews
 and support manuals



♦ Today.. Facebook!

- Based on real life near-people comunity: usage is promoted by the idea to enforce links with friends by sharing life moments
- Today, it is a platform for many chanels: game, chat sharing contents and stories.
- It collect a lot of commercial-valued user informations (user profiling)
- probably...the *ultimate* social network



Share Contents Evolution

- Target real life
- Target creativity by media charing portals
- ◆ Target communities by specialized containers sites: photographers, cokers, etc.
- Improve accessibility by search engines
- Share scientific and tecnical texts

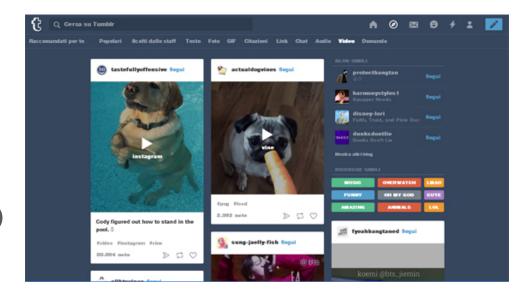
News and topics

- ♦ A crossover app... **Twitter!**
 - The philosophy: communicates what's happening by short messages on topics (tag)
 - Retwit feature can create a cascanding effect ("viral" content)
 - Usage is promoted by "trend topics"
 - The retwit feature creates an "hidden" chanel not easy to monitor which can spread fake news



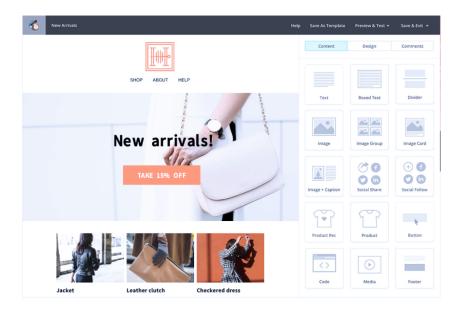
News and topics

- ▲ Let's chat on a topic... Tumblr!
 - blogs can be viewed as "rooms" in which share contents and eventually "build" opinions about it.
 - Topics treated by a blog can be fixed (tematic blog) or more generalistic (personal or on-trend blogs)



..and the old email??

- ♦ The dear and old mail list...mailchimp.com!
 - An email can be readby user in its best moment
 - Users can subscribe
 mail-list on a particular topic
 in order to keep itself updated
 - Users can targeted by mail in response of a particular event defined by the user itself



Build a Web Communication

♦ The Message

- **♦** What I want to communicate?
- *♦ What my users want to communicate?*

♦ The Target

Who are my users? Age? Skills? Moods?

♦ The Chanel

- Identify the best chanel (mobile app, web site, mailist) for your target considering:
 - Their usual device
 - ♦ The usual modality (and place also) of access to your platform
 - ♦ The amount of time they can/want spent on your platform